Drew Williams

IAC Member

Drew is a corporate advisory & early-stage funding specialist at Pinnacle Equities. Particularly commercialisation of emerging technologies in clean/green, IT&C & life science sectors.

Projects involved sensor, energy storage & infrastructure deployments, composite materials construction, accelerated wound healing, University spinouts and decarbonising of industrial heat processes.

Prior engagements include SaaS, utility grade wind turbine development, novel logistics containers, Lignite cleaning processes, fixed & mobile telecommunications & a CSIRO spin- out developing lightweight concrete construction panels.

Drew is a Director of the Vernier Foundation, charity behind The Vernier Society which promotes engineering & manufacturing in Australia. He has been a mentor with the Melbourne Accelerator Program, since it's inception in 2012.

For six years, Drew ran the Solutions Platform, primarily an energy storage specialist which represented the flow batteries from ESS Inc in Australia & New Zealand.

He is a former Investment Director of Information City Australia, an early-stage venture fund and incubator, created under Federal Government ICTIP initiative (closed) where he was responsible for all aspects of the investment lifecycle, from deal sourcing & execution, through portfolio management, board representation & exit creation. Domains included satellite borne microwave radar, photonics, energy harvesting and mems-based manufacturing.

Previously he worked as a corporate & tax lawyer, developing enterprise taxation structures, leading to roles as a merchant banker; both in Australia and UK; specializing in M&A & Private Equity transactions.

Drew was co-founder of Imagine Intelligent Materials Ltd, a developer of graphene products & materials and Director of Intervention Technology Pty Ltd, commercialising solid state lighting systems with LiFi capability.

Drew holds degrees from Monash University: Bachelor of Economics (Comparative Economic Theory) and Bachelor

of Laws (Competition & Monopoly and Taxation).

